Q&A'S FROM MAY 2021 ALT INDUSTRY

Q1: PM TS recently released an RFI for PD Aerostats SETA support on betasam. I do not see the opportunity listed on the industry day slides. Can you provide any additional insights on the acquisition strategy and timelines for release for this opportunity? (Neal D)

A1: The contracting officer issued the RFI as an annual requirement to supplement Market Research & pricing on the current award, currently there is no strategy at this time and the RFI results will substantiate the strategy going forward.

Q2: We had an experience where the COR declined to meet with us until end of PoP, and she never reviewed monthly reports with us. It took intervention from the small business office to correct distortions in the CPARs. Is the COR mandated to meet with performing organizations, and to share monthly reports? What is the recourse if the COR is not doing this?

A2: If you have a situation where a COR is not meeting with you on a regular basis, get in contact with the Contracting Officer ASAP. The Contracting Officer is ultimately responsible for contract performance, ensuring CPARS are completed and ensuring fairness in the process. If the COR isn't doing their job, the Contracting Officer has recourse that they can use.

Q3: Thanks about the info on the use of OTA's. What are the most contracting vehicles used in PEO IEWS?

A3: There are no "most vehicles" used within IEW&S. Market Research determines the contract path forward via a contracting strategy.

Q4: When will the RS3 office host another Primes meeting on the status of RS3 and any potential changes?

A4: Division B Chief Matt Connolly has been contacted and he is in the process of setting up the next RS3 primes meeting. All RS3 prime vendors will be notified of the upcoming meeting soon.

Q5: How do you streamline the process to transition a successful OTA prototype to a follow-on production?

A5: There are various degrees of timelines for OTA prototype to production. Industry has a say in how fast that goes. Please communicate your process and cost of prototype and be willing to structure prototype and follow on contracts with efficiencies in mind moving into production. We spend more time in negotiations in OTAs than we would like. A lot of the negotiations for OTA tend to hover around data rights more than price and provisions about terminations. Industry is still feeling its way through language we use in order to use to ensure the Government has protections.

Q6: Will there be any opportunities to onramp onto RS3? If so, when?

A6: There are no plans to on ramp at this time. Lots of Small and Other than Small Businesses on the vehicle so there is no need for an on-ramp now. If people are off-ramped and it decreases competition or if we are not getting enough competition we will look to on-ramp. We are currently getting a lot of competition so there is no need to on-ramp more vendors.

Q7: Will Virtual attendance still be available after the Gov returns to work in face to face events?

A7: Expectation is that virtual will continue as well as face to face.

Q8: For PM FPS Common C2 opportunity, can you confirm that statement from the APBI that there will be a DRAFT RFP released in Q3FY21, prior to a FINAL RFP in Q4FY21? Thank you in advance.

A8: The DRFP release is tentatively scheduled for 4th QTR FY 21.

Q9: In the SSS solicitation, the government stated that funding would be secured in March. Did that event occur?

A9: There is no hold up to the SSS award date.

Q10: Will the Government release a draft RFP for BEC 1 prior to the release of the final RFP?

A10: Currently there is not a plan to release a draft RFP.

Q11: When is the EAB RWP going to be released?

A11: July 2021.

Q12: How was the TLS EAB announcement made?

A12: Beta.Sam.Gov

Q13: Will PM PNT SETA be restricted?

A13: PM PNT is currently conducting market research, therefore no decision has been made at this point.

Q14: Will there be a separate PSS-T FMS opportunity, in addition to the RS3 opportunity?

A14: Yes, the Government is considering issuing a MATAC IDIQ. We released an RFI earlier this year but plan on issuing an updated RFI within the next 30 days.

Q15: Will the PM FPS Common C2 configuration for PM FPS programs be a small business set-aside/ restricted opportunity on RS3 or will it be full & open / unrestricted ?

A15: The Government tentatively plans on issuing the solicitation unrestricted to all RS3 IDIQ contract holders.

Q16: Are there still plans to compete W909MY-20-R-C014 PM FPS Foreign Military Sales Support for Integrated Base Defense and Persistent ISR/Force Protection? We've noticed it disappeared from your briefings.

A16: This action has been cancelled.

Q17: For EW&C, I'm interested in your Top 3 Cyber Support needs AND best way to come up to speed on all things Cyber in play.

A17: Efficient CEMA Techniques- Applicability: (TLS, Prophet, MFEW Air, CREW, EWPMT, TCE). We are always seeking improved techniques for detection, ID, exploitation against new technology and more efficient techniques against older threats. The convergence of EW/SIGINT/Cyber offers the ability to tip/cue and play off each functionality. How can techniques be leveraged across the functionalities? How can new techniques be quickly modeled, tested, inserted into existing architectures? How can approaches for CIED/ CUAS/NAVWAR be leveraged?

Cross Domain Solutions – Applicability (TLS, MFEW, CREW, EWPMT, TCE). The convergence of SIGINT, Cyber, and EW was mentioned previously, and the

bringing these functions closer can be challenging from data sharing and integration perspectives. The need to move data to higher/lower classification levels and between coalition partners is required to take true advantage of this convergence. CDS HW and SW rule sets are required that can obtain certifications quickly as required to support evolving mission needs and rapid capability development.

CMOSS – C5ISR/EW Modular Open Suite of Standards: Applicability (TLS, MFEW, CREW, EWPMT, TCE). This is mandated across PM EW&C for use in programs, and allows for flexibility, portability, obsolescence, and improvements in sustainment. The ability to swap cards/functions quickly and easily among platforms is the goal. There has been significant increase in this topic across the C5ISR enterprise, including the PM PNT andPEO C3T offices. Modular Open Systems Architectures (MOSA) have been mandated by OSD, ASAALT, and CMOSS is one of the ways we are answering the guidance.

Q18: Is the ICIDS VI Opportunity still live in PdM FPS within PM TS? I'm curious as there wasn't an update.

A18: Yes, the Government is reviewing the ICIDS requirements internally. Please continue to monitor BETA/SAM for updates.

Q19: How will the Government determine whether or not a company is eligible for a Small Disadvantaged Business award? Is there an existing list of RS3 awardees that the Government has determined are SDBs?

A19: "Small disadvantaged businesses" (SDBs) include 8(a) participants and other small businesses that are at least 51% unconditionally owned and controlled by socially or economically disadvantaged individuals or groups.To qualify for certification, the primary owner(s) must be both socially and economically disadvantaged.

A socially disadvantaged individual is a person subjected to racial or ethnic prejudice or cultural bias within American society because of his or her identity as a member of a group stemming from circumstances beyond her or his control.

Some persons are presumed to be socially disadvantaged. For certification purposes, those persons are women and members of the following groups: Black/African American, Hispanic/Latino, Native American, Native Alaskan, Asian, Pacific Islander, or Native Hawaiian.

Other persons who are not members of these groups may provide evidence of social disadvantage. These applications are evaluated on a case-by-case basis, and must include all of the following elements:

a. At least one objective distinguishing feature that has contributed to social disadvantage.

b. Personal experiences of substantial and chronic social disadvantage in American society.

c. Negative impacts on entry into business or advancement in business.

d. An economically disadvantaged individual is a person whose ability to compete in business has been impaired due to diminished capital and credit opportunities, as compared to others in the same or similar line of business who are not socially disadvantaged.

2. The owners' personal net worth generally may not exceed $1.32 million. This does not include equity in the owners' personal residence or business for which the person is applying for certification.

Q20: Intel Apps: how does the government plan to handle System Integration for the various Apps? Will this be treated as an inherently governmental function or contracted out to Industry?

A20: The Government will be handling all system

Q21: Mike Trzeciak, DPM PNT announced that award would occur by end of Q3. Yet, a slide in the ALT package indicates 21 Jul 2021. Please clarify.

A21: End of 3rd Q – June.

Q22: For the IS&A Industry Day for Intel Apps – Targeting on June 8th, is the registration link out? If so, could you provide link or let me know how best to find it on Sam.Gov. I've searched on IEWS and IS&A and nothing comes up yet.

A22: https://sam.gov/opp/8e6b99e-5b2a94318a05a3804fd0961dc/view

Q23:Is there a way to get on a notification list other than Sam.Gov? I sometimes receive notifications but often do not. If all notifications only come out through Sam.Gov — what are the best keywords to search on to ensure I don't miss a notification?

A23: Suggest contacting the Sam.Gov administrator.